



#### BENEFITS OF A SYSTEM PROTECTION PLAN

- True priority scheduling
- No overtime service rates
- 15% discount on upgrades/repairs
- 24-hour emergency service, 365 days a year
- Agreement is transferable

#### BENEFITS OF REGULAR PREVENTATIVE MAINTENANCE

- Worry-free protection for your current equipment
- Any inspections necessary to maintain peak system efficiency are completed
- Regular maintenance extends the life of your heating & cooling system
- Your system will be rigorously tested and prepared for the coming year
- Regular maintenance can prevent frustrating and costly peak season breakdowns



*"Neglecting necessary maintenance ensures a steady decline in air conditioning performance while energy use steadily increases."*

**OUR MISSION** at Frederick Air, Inc. is to simply provide whole home solutions to the residents and businesses of Frederick County and surrounding areas by delivering the highest quality service, maintenance, and installation of heating, ventilation, and air conditioning equipment, while maintaining a family friendly work environment for the company's employees; and do it so well that it is profitable.

**OUR VALUES** are guided by the following:

- All decisions are made with honesty and integrity, period.
- Everything is done with excellence.
- Teamwork is essential to our success.
- We respect others and treat them the way we would want to be treated.
- We do not sell to customers, we educate.
- We practice servant leadership.
- We pursue opportunities to be generous and compassionate, internally and externally.
- We are engaged in our community

*You have my personal guarantee that we will do "whatever it takes" to serve your indoor comfort needs.*

**Steve Schmidt**  
Founder and President,  
Frederick Air, Inc.



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HVACR #01-11243



## SYSTEM PROTECTION PLANS

Frederick County & surrounding areas  
**Frederick Air, It's a Good Call!™**



# There are three levels of protection:

## LEVEL

SUPPORT  
**1**

### FEATURES:

- 24/7 Emergency Service
- True Priority Service
- No Overtime Charges
- 15% Discount for Repairs/Upgrades
- Automatic Annual Renewal
- Agreement is Transferable
- 2 Year Guarantee on Equipment Repairs

### PRICING:

- All Configurations:  
\$10 per month or prepay at \$120 per year

*"I'm thankful for the peace of mind that Frederick Air provides! I've learned a lot from them about caring for my house and my system. I quickly signed up for their monthly plan so my system receives an annual checkup and timely emergency service."*

- Victoria N., Frederick MD



## LEVEL

SUSTAIN  
**2**

**VISITS:** Standard HVAC Maintenance

### FEATURES:

#### + Including Support Level

- Preventative Maintenance Visits
- Test Safety Controls
- Test Starting Capabilities
- Clean Condensate Drain
- Clean and Adjust Burner Assembly (as needed)
- Monitor Flue Draft
- Monitor Refrigerant Pressures
- Tighten Electrical Connections
- Measure Volts/Amps on Motors
- Inspect Condenser Coil
- Measure for Correct Air Flow
- Measure for Correct Temperature Difference
- Check Air Filters

### PRICING:

#### + Includes Support Level (\$120)

Add \$90 per outdoor unit visit (AC/HP/Ductless.) Typical customer with this level agreement will request two visits per year and pay \$300 (\$120 + \$90 + \$90).

### ADDITIONS:

- Ductless outdoor unit connected to more than 4 indoor units: +\$90 per visit
- Oil Heat: +\$120 per visit
- Boiler: +\$90 per visit
- Out of County: +\$90 per visit

*With a Frederick Air Protection Plan, you have the flexibility to choose. Members can pay annually or monthly, or add a maintenance visit at any time.*

*Own a rental property? Please call us for special pricing.*

## LEVEL

SAFEGUARD  
**3**

**VISITS:** Enhanced HVAC Maintenance

### FEATURES:

#### + Including Support & Sustain Level

- Supply and Replace Air Filters - \$120 Value
- Replace Condenser Contactors (Yearly) - \$180 Value
- Replace Run Capacitors (Yearly) - \$160 Value
- Outdoor Coil Cleaning (Yearly) - \$65 Value
- Wash & Shine w/Protective Outdoor Coating (Yearly) - \$65 Value
- Indoor/In Place Coil Cleaning (As Needed) - \$155 Value
- Credit Towards System Replacement (\$75 per year)
- That's an \$820 value, in addition to everything that's included in the Support and Sustain Levels!

### PRICING:

#### + Includes Support & Sustain Level (\$120)

Add \$300 per outdoor unit visit (AC/HP/Ductless.) Typical customer with this level agreement will request two visits per year and pay \$720.

### ADDITIONS:

- Ductless outdoor unit connected to more than 4 indoor units: +\$90 per visit
- Oil Heat: +\$120 per visit
- Boiler: +\$90 per visit
- Out of County: +\$90 per visit

### Any Questions?

Visit our website or call 301.663.0300 with any questions regarding the program.